



*Quality Since 1952*

***Slocum Farms, LLC***

In 1952, Ted Slocum and his brother Jerry, started Slocum Brothers Tree Farm. The two brothers grew the business up to where they cut over 200,000 trees per year. Nearing its 60th year in business the Slocum's are in the succession stages of the business. Ted's family is continuing in farming as Gerald's side is easing out. The assets of the farm have been split and some of the acreage sold to our neighbors. With the passing of the torch there is a time for reflection and memories. It is a time to remember days gone by and a time to look forward to the future with the energy and optimism of youth. It is the natural sequence of life.

Over the past four years, Slocum Brothers has been managed by Denise Pagura, Ted Slocum's daughter. She relies on her son, Josh Pagura, and the expert staff that have worked on the farm for years. Steve and Denise Pagura are in the process of purchasing the farm from Denise's father, Ted. Ted, however, is still very active in the operation and is at work bright and early each day. It is a great time when the three generations have this opportunity to discuss future operations or just to figure things out on a day to day basis. We are truly blessed.

Slocum Farms, LLC is continuing in the tree business and expanding to include the balled and burlap evergreens. Slocum Farms, LLC is getting back to the families' roots in food production by diversifying its farming operation to include asparagus, corn, pumpkins and other cash crops. We will be planting fruit on some of our higher ground which at one time was planted to fruit prior to the mid 80's.

With changes in the market the need for real trees has changed considerably since the 80's and 90's. We want to make sure we are staying in sync with the market now and in the future. For the best quality trees available get your tree order in with Slocum Farms, LLC. We hope to continue to serve our valuable customers for many years to come. Please visit our web site for additional information: [www.slocumfarmsllc.com](http://www.slocumfarmsllc.com)

***Contact information to place order with Slocum Farms, LLC***

We have a team of long standing dedicated individuals at Slocum Farms, LLC. George Robinson and Cheri Eisenlohr will be happy to assist you in getting your order placed for any of the products we offer. Please call 231-873-3706 or email [slocumfarmsllc@slocumfarmsllc.com](mailto:slocumfarmsllc@slocumfarmsllc.com)

***Mailing Address***

P.O. Box 152 • Hart, MI 49420

[www.slocumfarmsllc.com](http://www.slocumfarmsllc.com)

***Distributon Center***

1625 N. 136th Ave. • Hart, MI 49420  
MI 231.873.3706 • MI Fax 231.873.5701  
Toll Free 800.951.6624

**Mailing Address**  
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**Distribution Center**  
1625 N. 136th Ave.  
Hart, MI 49420  
MI 231.873.3706  
Mi Fax 231.873.5701  
800.951.6624

All prices are F.O.B. Hart, MI  
unless specified otherwise.

Trees under 8', minimum 25 per size  
Trees over 8', minimum 5 per size

## Wholesale Christmas Tree Price List

Fresh as Snow Pricing add \$1.00 per tree to ensure best fields

USDA Premium & 1	3-5'	5-6'	6-7'	7-8'	8-9'	9-10'	10-12'	6-8'	8-10'	4-6'	6-8'
								USDA #1	USDA #1	STAND #2	STAND #2
Fraser Fir	\$11.95	\$14.95	\$21.95	\$25.95	\$34.95	\$49.95	\$85.50	\$17.95	\$27.95	\$9.95	\$11.95
Concolor Fir	\$11.95	\$14.95	\$21.95	\$25.95	\$34.95	\$49.95	\$85.50	\$17.95	\$27.95	\$9.95	\$11.95
Douglas Fir	\$ 9.95	\$13.95	\$18.95	\$21.95	\$27.95	\$44.95	\$59.95	\$14.95	\$23.95	\$6.95	\$ 9.95
Blue Spruce	\$ 9.95	\$13.95	\$18.95	\$21.95	\$27.95	\$44.95	\$59.95	\$14.95	\$23.95	\$6.95	\$ 9.95
Scotch Pine	\$ 7.95	\$11.95	\$13.95	\$16.95	\$21.95	NA	NA	\$11.95	\$18.95	\$5.95	\$ 8.95
White Pine	\$ 7.95	\$11.95	\$13.95	\$16.95	\$21.95	\$28.95	NA	\$11.95	\$18.95	\$5.95	\$ 8.95

## Wholesale Wreath & Greens Price List

SHIPPED FULL BUNDLES ONLY

Ring Size	10"	12"	16"	18"	Boughs	
	6/Bun	6/Bun	6/Bun	6/Bun	Size/Etc.	25# Bale
Douglas Fir	\$ 8.75	\$10.00	\$13.25	\$15.00	Douglas Fir	\$11.95
Fraser Fir	\$10.00	\$11.25	\$14.25	\$17.50	Fraser Fir	\$11.95
Mix Nobel/Cones	\$12.75	\$13.65	\$18.00	\$19.75	Grand Fir	\$16.95
Fraser Fir/White P.	\$ 9.25	\$10.75	\$13.75	\$16.25		

GARLAND/ROPING				NOVELTY ITEMS				
Size/Etc.	25'	50'	75'	Size/Etc.	36" Cross	36" Cane	28" Charm	36" Swag
Douglas Fir	\$24.00	\$40.00		Decorated	6/Bun	6/Bun	8/Case	8/Case
Fraser Fir	\$24.00	\$40.00		Noble	\$89.70	\$89.70	\$60.00	\$60.00
White Pine			\$13.75					

## Wholesale Pumpkins Price List

PUMPKINS PER BIN	50 CT/13 LB. AVG.	40 CT/16 LB AVG.	30 CT/21 LB AVG.	22 CT/26 LB AVG.
	\$90.00	\$95.00	\$105.00	\$125.00
PIE PUMPKINS	150 CT/3-4 LB. AVG.			
	\$125.00			

All prices are based on full truckloads (approx 800 6-7' trees) F.O.B. Hart MI or other specified locations. We do accept orders of 250 tree minimum. To take advantage of the best pricing, you may wish to coordinate with other companies in your area to complete a full truckload. SFLLC will be glad to assist you wherever possible. To ensure the best selection of size and variety, we urge you to place your Pumpkin order by August 10th and your tree order by Sept. 10th. We suggest that once you have completed your order form, sign and return it to the address below accompanied

by a 25% deposit. We will confirm your order within 2 weeks after we receive your signed order and 25% deposit. Sign and return the original. Keep a copy for your records. Please adjust the order form to meet the size specifications on the price list. There will be a \$50 drop charge for all drops beyond the initial drop. All stock is subject to availability and we reserve the right to replace goods with similar goods in the event it's necessary. Terms are 25% Down at the time the order is placed, with the balance due prior to cutting, NO EXCEPTIONS. Visa/MC/Discover/AmEx

are accepted with an additional 3% surcharge added. A specific delivery date is required on all orders placed. Under no circumstances shall seller's liability exceed the original purchase price as stated in this agreement. Shipment of goods travel at the risk and expense of the purchaser. After October 1st add \$.50 per tree to the above prices. See order form for terms and conditions.

## Balled and Burlap Price List

USDA #1 Premium	Height of Tree	5'	6'	7'	8'	9'	10'	11'	12'
	Ball Size	28"	32"	32"	36"-40"	40"	40"-44"	44"-50"	50"
	Weight lb's Approx.	275	350	500	650-950	1200	1300	1500	1600
	Quantity/Load	100	80	60	54-45	45	45-26	26-22	22
Fraser Fir	Abies fraseri	\$50.00	\$60.00	\$70.00	\$80.00	\$90.00	\$100.00	\$110.00	\$120.00
Concolor Fir	Abies concolor								
Douglas Fir	Pseudotsuga menziesii glauca								
Colorado Blue	Picea pungens %Blue %Green								
Black Hill Spruce	Picea glauca 'desanta'								
White Spruce	Picea glauca								
Norway Spruce	Picea glauca								
White Pine	Pinus strobus	\$40.00	\$50.00	\$60.00	\$70.00	\$80.00	\$90.00	\$100.00	

All goods sold are F.O.B. Hart or Walkerville, Michigan, unless otherwise stated. There will be a \$50.00 drop charge for all drops, beyond the initial drop. All stock is subject to availability, conditions and digging conditions.

Terms are 25% down at the time the order is placed, balance due prior to digging, no exceptions. There is no plant survival guarantee implied with any sale. Soil-loam textured soils give favorable ball integrity and survival

rate. We accept Visa/MasterCard/Discover/American Express with a 3% surcharge added. Please complete the order form and mail it to the following address with your deposit.

Prices good through Spring of 2012 unless specified by supplier and are based on availability



**Slocum Farms LLC Credit Application**

Application will not be processed until completed and signed.

**Company Data**

Firm Name:		Phone:	
Billing Address:		Shipping Address:	
Type of Business: _____ Corporation _____ Partnership _____ Sole Ownership _____ LLC	State of Incorporation:	How long in business?	Yrs.      Duns#
Name, Address and Phone numbers of Officers:			
1.)			
2.)			

**Banking Information**

Bank Name:	Acct. #
Loan Officer:	Phone:
Address:	

**Loan History**

Current Loan:	Closed Loan:
Type:	Type:
Current Balance:	Original Balance:
Collateral:	Collateral:
Terms:	Terms:

**Credit References (2 Required)**

Name:	
Address:	
Account #	Contact:
Phone:	Fax:
Name:	
Address:	
Account #	Contact:
Phone:	Fax:

**Previous Suppliers of Christmas or B & B Tree Needs**

Company Name, Address and Phone: \_\_\_\_\_

Reason for Change: \_\_\_\_\_

**Applicant's signature hereto attests financial responsibility and willingness to pay own invoices in accordance with our terms, in addition to an 24% per annum service on aged balance in excess of 30 days.**

Signature	Title	Date
Signature	Title	Date

**TERMS OF CREDIT**

- A.** Applicant agrees that credit is extended at the sufferance of **Slocum Farms (SFLLC)** for the convenience of the applicant, and that **SFLLC** shall have the right to terminate this credit agreement at any time without notice to the applicant. The applicant agrees that upon termination of this credit agreement, all sums owing on the date of termination shall be immediately due and payable.
- B.** The applicant shall be responsible for the payment of all invoices received from **SFLLC**.
- C.** The applicant has read the Terms and Conditions of Sale as stated on the order form and has a full understanding of and agrees to comply with the terms and conditions thereof.
- D.** Should payment for any monthly billing sent by **SFLLC** to applicant not be received by **SFLLC** within thirty (30) days of the date of billing, applicant agrees to pay, as a service charge for the privilege of delayed payment, a service charge equal to two percent (2%) per month on all balances payable in excess of thirty (30) days.
- E.** The applicant agrees that should any sum due under this agreement not be paid in a timely manner and in accordance with the terms hereof, that the applicant shall pay the reasonable attorney's fees and collection costs of **SFLLC** incurred in such collection, even though no suit or action is applicable court costs shall be fixed by court, or courts, in which the suit or action, including any appeal therein, is tried, heard or decided. All legal action shall transpire in Oceana County, Michigan.

Signature	Title or Capacity	Date
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**Individual Personal Guaranty**

I, \_\_\_\_\_ residing  
at \_\_\_\_\_ for and inconsideration of **SFLLC** extending credit at my  
request to: \_\_\_\_\_ (Company) (hereafter referred to as the "Company"), of which I am  
\_\_\_\_\_ (Title) hereby personally guarantee to you the payment of any obligation of the Company, and I  
hereby agree to bind myself to pay you on demand any sum which may be due to you by the Company whenever the Company shall fail to pay the sum. It is understood  
that this guaranty shall be a continuing guaranty and indemnity for such indebtedness of the Company.

Signature & Date